



EELCO VAN RAAIJ

Senior Consultant
Liner Shipping &
Network Optimization

Languages:

- English (fluent)
- Dutch (fluent)

eelco@theshippingcollective.com
+31 6 2168 5296

Professional experience:

2022-Present: The Shipping Collective

Rotterdam | Copenhagen | Global

- DCSA, Subject Matter Expert, supporting the Product Owner develop an industry wide platform for exchanging vessel schedules between carriers and terminals
- Design and implement EU ETS processes for a ship-owning company
- Hapag-Lloyd, Operating Model and Process Optimization Project, Workstream lead for Marine, Terminal and Berthing processes, Oct 2022–Jun 2024

2021–2022: Maersk, Platform Product Owner

Rotterdam | Copenhagen | Global

- Drive development, optimization and automation of IT platforms used in vessel scheduling offices globally

2016–2020: Maersk, Business Process Owner

Rotterdam | Copenhagen | Global

Responsible for the operational processes for the global marine teams of Maersk Line and affiliates.

- Drive standardization and optimization of processes for vessel scheduling, linked to terminal planning
- Enhance operational applications in use by execution teams

2014–2016: Maersk, Process and Transformation Manager

Rotterdam | Northern European Operation Centre | Regional

- Roll out of a new Operating Model into the regional organization
- Drive the roll out of (using) operational standards

2004–2014: Maersk, Manager Marine Execution

Rotterdam | Northern European Operation Centre | Regional

- Vessel Scheduling for container vessels
- Short- and long-term berth planning with container terminals in a dynamic 24/7 operations environment
- Supporting global Network Design
- Provide load/discharge instructions to terminal operators
- Performance management for various container terminals

Summary:

- Senior process- and product owner, bridging between processes and application development, driving efficiencies in execution organizations
- 25 years international experience from the liner shipping industry, working at head office, regional and country level
- Highly detailed with strong analytical skills, connecting processes of different entities within and outside an organization
- Strong communicator across organizational layers, driving process changes and set up organizations for a new way of working

Profile:

- Living and working in The Netherlands
- Vast experience working internationally and across various cultures
- Certified in Product Management

