



DANIEL DANIELSEN

Senior Consultant Bunker
optimization & Fleet
management

Languages:

- English (fluent)
- Danish (fluent)
- German (conversational)

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Professional experience:

2023–Present: The Shipping Collective

Copenhagen | Global

- Asyad: EU ETS regulation Implementation and Trading setup.
- Port of Norrköping: Port Operations and Investments.
- Fuel EU: Strategy development for FUEL EU investments and fuel sourcing.

2018–2022: Royal Arctic Line A/S, Head of International Port Operations

Greenland | Global

- Head of all international port operations for Royal Arctic Line
- Program manager for Royal Arctic Line operations, running a project department.
- Managing local and remote teams to ensure continuous high performance
- Close collaboration with national & international authorities (Government, commune, Customs, Navy, ISPS)

2015–2017: Maersk Line, Head of Bunker Sourcing

Copenhagen | Global

- Focus on driving and optimizing the order to intake processes achieving lowest possible fuel prices.
- Focus on development of future fuels and reducing emissions

2012–2015: Maersk Line, Project Manager

Copenhagen | Global

- Primary driver of a range of cross-functional projects involving external partners and a wide variety of operational departments in Maersk Line

2008–2012: Maersk Line, Maritime Officer

Copenhagen | Global

- Working on Maersk Lines Tankers, Supply and Container vessels from 3000 to 14000 TEU segment as 2nd engineer and 1st officer
- Planned and performed maintenance jobs, engine and bridge watch
- Crew Training & tutoring of cadets

Summary:

- Daniel comes with 15+ years of experience in the liner shipping industry. First, as a Dual Officer onboard container liners, later he went ashore, where he has been the lead on bunker sourcing, retrofits, and fuel optimization projects. At the same time, Daniel completed the Blue MBA at CBS
- Headed 6 ports and warehousing operations for Royal Arctic Line in Northern Europe and Greenland. With a background as a sailor and a wide experience from various shore operations, Daniel has a solid all-round understanding of the operational challenges and opportunities that is present for shipping companies
- Daniel's focus has always been optimization, collaboration, and change management, where Daniel has served as a link between operation and management to ensure the best possible value for sustainable business

Profile:

- Lived and worked in England, Greenland & Denmark
- Experienced in managing cross-cultural teams and projects
- Fuel optimization, Environment and Decarbonization
- Port Operations and Investments

